



## Tanzania Oilseeds & Staple Foods Project

December 1985 — September 2005

The production of sunflower is relatively well known in Tanzania, having been promoted in different parts of the country since at least the early 1980s. This promotion has however not affected all geographic areas equally, with some regions receiving the much attention. Other regions have been less fortunate. They suffer from poor quality planting seed as the original foundation seed has cross-pollinated and gradually declined in oil content, resulting in reduced yields per hectare and low oil content seed. In spite of these factors, sunflower is much appreciated by farmers for its cash value, its low input requirements, and the high value oil that can be extracted.



EnterpriseWorks' first intervention in the small-scale oilseed sub-sector in Tanzania began in 1985 after the Tanzanian government's monopoly on oilseed purchases ended. That part of the project ended in 1997 but EWW is expanding on its incredible success. The current phase seeks to give farmers and farmer's groups access to the EnterpriseWorks ram press, an essential machine for maximizing profits in the oilseed industry, that has not been available to these people until now. EWW will train and supervise the manufacturers of the press, and take part in a marketing campaign to sell the produce. EWW will also spread better quality seeds by growing them on farms and aiding the marketing and distribution within the communities. The improved planting seeds will increase the quantity and quality of the final product.

### Economic Participants

37,365 --- in 2001

### Enterprises Assisted

874 --- in 2001

### Total Monetary Benefits

\$921,975 --- in 2001

### Cumulative TMB

\$12,520,284

### Project Budget

\$2,887,000

### Primary Funders

USAID  
CIDA (through CARE/Imara)  
National Income Generation Project  
Tanzania-Swiss Trust Fund  
Food Industry Crusade Against Hunger

## OBJECTIVES

- Promote sales of the ram press, peanut grinder, and other agro-processing equipment.
- Improve local artisanal capacity for equipment manufacturing and repair.
- Provide technical training and business development services designed to ensure enterprise sustainability and profitability.
- Increase agricultural production by providing improved agricultural inputs and extension services.
- Facilitate the establishment of improved market linkages among manufacturers, rural retailers, input suppliers, and small producers.

## PROGRESS REPORT

**Improved seed distributed.** In December 2002, EnterpriseWorks/Tanzania obtained 2 MT of improved sunflower planting seed for distribution. This seed was distributed in collaboration with the existing government extension service, and project staff are following up with progress. PRIME has purchased another 3.5 metric tones for sale to farmers in 2003. So far, one farmer with the proper isolation distances has been contracted to produce improved sunflower, and 2.5 tones of improved planting has been distributed throughout the project area for sale to farmers.